## Concord Light YOUR local utility

# BusinessNews

SUMMER 2012

A newsletter for Concord Municipal Light Plant's business customers

## It's not too late to join the group

It's not too late to help hold down Concord's power supply costs this summer by joining Concord Light's Google Group (CMLP-CAP). Join the group to get an e-mail so you can voluntarily reduce energy use when peak demand is predicted.

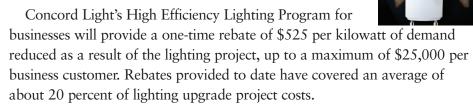
Cutting the peak not only reduces individual bills, but also holds down Concord's wholesale power costs, which helps hold down bills for everyone. It also benefits the environment by lessening the need to run our region's least efficient generating plants.

To join, send an e-mail with the subject and body blank to:

Cmlp-cap+
subscribe@
googlegroups.com.

## We offer rebates up to \$25,000

If it's been years since your business upgraded its lighting to more energy efficient bulbs and fixtures, it's time to take action. Old lighting can use twice the energy of new systems. High-efficiency lighting products can reduce your lighting bill by as much as 40 percent.



#### A turnkey service

To simplify your lighting project, Concord Light also makes pre-qualified lighting contractors available to provide a turnkey service that includes a nocost lighting audit and preparation of customized recommendations, a price quote, completion of the rebate application, and installation of the new lighting/controls at the price quoted. Use of Concord Light's pre-qualified contractors is not required for rebate eligibility.

Rebate applications and contact information for Concord Light's prequalified contractors are available online at concordma.gov/cmlp.

### Longtime Lineworker retires



Lead Lineworker Tom Murphy

After twenty-four years of dedicated service, Lead Lineworker Tom Murphy retired on July 20. Tom has made countless contributions to Concord Light since arriving in 1988 and he will be greatly missed.

Tom joined our organization as an Apprentice Lineworker and quickly advanced through the ranks to become a Lead Lineworker in 1996. He played a key role in many projects and was instrumental in storm restoration. If your business needed help after

an outage in the past 24 years, chances are Tom was involved.

Tom's dedication to line work and customer service was exceptional. When other communities called Concord for mutual aid assistance, Tom was always willing to respond and help restore that community's power. As a Lead Lineworker, Tom taught valuable tactics and knowledgeable points of the trade to all the upcoming Lineworkers.

Though we all will miss Tom heartily, we congratulate him on a successful career and wish him a long and fruitful retirement.

briefs

• GET YOUR NEWS BY E-MAIL. If you would like an electronic version of Concord Light's business customer newsletter, please send your e-mail address to mmullin@concordma.gov with "e-newsletter" in the subject line.

• New TRUCK IS SMALLER AND CLEANER. Concord Light has a new International TerraStar dump truck that is smaller than its predecessor and features environmentally friendly emission-control innovations. The new truck will be mainly used by the



underground construction crew, and will also assist with snow removal.

## THANKS FOR YOUR BUSINESS

We at Concord Light are proud to serve our community's businesses, large and small. If you have any questions or concerns about any aspect of your electric service, we hope you will let us know right away. Call us at 978-318-3101.

Call us, too, if you are planning new construction, renovation, or any changes that may affect your electric service. We can offer advice in areas such as technical issues. energy-efficiency, rate requirements, and Concord Light programs you may be able to use to save money.

Thank you for your continuing support.

## Eye on Energy School project designed for efficiency

Energy efficiency and environmental stewardship are key components in a current project to build a new field house, garage, and athletic fields at Concord Academy.



Concord Academy's new Athletic Campus

Scheduled for completion at the end of August, construction began in February at the former Arena Farms property near Route 2. When completed, the new Athletic Campus will have two soccer/lacrosse fields, baseball fields with space for field hockey, six new asphalt tennis courts, a main garage and a field house.

During the project's design,

Concord Light Assistant Director Dale Cronan met with Concord Academy's Operations Manager Don Kingman to discuss electric rate requirements. As a result, the new facilities will be eligible for the favorable G1 rate and no demand charges.

"I also gave Don my views on solar energy as he is considering an installation," Dale said. "The project will purchase all of its electricity from Concord Light for now, but was built to easily convert to solar power."

Some of the energy-efficient measures incorporated into the project's design include no field lighting, parking lot lights on timers, large windows for natural lighting, and a cupola for extra interior daylight. In addition, both buildings are designed to be "mothballed" during the winter.

"The best energy conservation measure we can use is to shut the (Athletic Campus) buildings down when not in use," Kingman said.

Other measures the school has taken to cut energy use on its main campus include lighting upgrades, insulation, occupancy sensors, setback thermostats, and sub-metering with energy management software.